



Beyond fuel.

The confidence you need from a strong counterparty



Overcoming marine challenges

It takes a strategic approach to purchasing marine fuel and lubricants to keep fleets moving on time and on budget. Get it wrong and your marine operations could be at risk.

There are many moving parts to get right

- A secure fuel and lubricants supply must be available wherever and whenever you need it
- Regulations have to be met – including the new global sulphur cap on marine fuels coming in 2020 and the new Mass Flow Meter regulations recently implemented in Singapore
- Fluctuating oil prices create opportunities as well as problems, make sure you are prepared to take advantage
- It's essential to reduce exposure to financial, technical, environmental and legal risks

Make the right choices by partnering with a financially secure counterparty with years of marine fuel and lubricants expertise.

World Fuel Services delivers comprehensive fuelling solutions around the globe to:

- Bulk Carriers
- Cargo fleets
- Cruise lines
- Car carriers
- Container fleets
- Off-shore industry
- Tanker fleets
- Reefer operations
- Military fleets
- Super yachts
- Government vessels

WFS has never wavered in its support of our business, even in the deepest troughs of the cyclical business of our sector. This allows our operations team to be more focused on their core activity of running our ships and satisfying the needs of our customers.

Executive Officer
Chemical Tanker company



Fuel management

World Fuel Services is one of the world's leading global suppliers of marine fuel. Our signature focus is on product quality, team responsiveness and surety of supply.

Marine fuel capability at a glance:

- 54,000+ Transactions
- 1,200 Global sea ports
- 2,000+ Marine customers
- 8.6 Billion gallons sold in 2015
- 24/7 Operational support

At World Fuel Services, we offer much more than fuel. With marine services backed by solid technical expertise for complete operational support, our innovative solutions go beyond fuel to bring you:

- 24/7 Operational Support
- Price Risk Management
- Claim Management
- Technical Support
- Credit & Financial Solutions
- Worldwide Network

With World Fuel Services managing the market's complexities, we have better control of our fuel spend and operational budget.

VP, Global Operations
Marine Liner company

* Figures as of December 31, 2015



World Fuel Services. The marine world's global fuel partner.

Trusted supply, global logistics and innovative technology solutions that create value.

		
1,200	24/7	25+
Global Sea Ports	Operational Support	Marine Offices Globally

TRUSTED OPERATIONAL SUPPORT WHEREVER YOU ARE

Pre- to post-delivery, 24/7 operational support provided by well-trained local professionals. We vet all suppliers for fuel quality, legal compliance and sanction checks.

PRICE RISK MANAGEMENT SOLUTIONS CUSTOMISED TO YOUR OPERATIONS

Our customised price risk management solutions help you mitigate risk and stabilise cash flows.

EXPERIENCED FUEL PROCUREMENT PROFESSIONALS

By handling the challenges of fuel procurement we help you reduce costs. Our customised start-to-finish fuel management helps you manage costs, operations, administrative functions and budgets.

A WORLDWIDE NETWORK

Deliveries on time and in full, anywhere in the world. We give you convenient and extensive supply and our professional teams provide local knowledge and expertise around the world.

CREDIT AND FINANCIAL SOLUTIONS

Our credit lines and flexible credit terms give you many options as well as competitive pricing.

TECHNICAL EXPERTISE

Best-in-class quality control and claims management support is available from our in-house marine fuel technical team. We have specialised expertise in marine fuel and lubricant quality, environmental regulations, fuel testing, ship machinery, hull inspection and shipboard engineering.

TECHNOLOGY SOLUTIONS

With daily reports, analytics, and an online procurement system, our technology solutions, including BunkerLine, make it easier to run your business.

STRONG SUPPLIER RELATIONSHIPS

We have established relationships at all major fuel suppliers and fuel service providers who see us as a longstanding, creditworthy and preferred trading partner.

QUALITY LUBRICANT SOLUTIONS

With a network of distribution centres and long-term supplier relationships, we offer competitive prices and fast turnaround for a full range of OEM-approved marine lubricants and specialty products.

FINANCIALLY STRONG COUNTERPARTY

Working with a major global company like World Fuel Services gives you access to competitive prices from major suppliers. You benefit from our aggregate volume purchasing power, and further optimise your pricing options with price risk management.



Behind the scenes

Away from the frontline, World Fuel Services is continually investing in new ways to improve our services. Our specialist teams are diligently working on:

- Market research and analysis on performance metrics, market reports and price analysis, volatility, etc.
- Internet-based procurement, monitoring and management solutions to improve efficiencies and information flow
- Protecting your interests with contractor approval and management along with supplier and vessel vetting for HSSE&Q requirements

Our team's maritime expertise not only interprets the standards and requirements of what is coming in the future, we are involved in setting standards as members of:

- ISO 8217 Marine Fuel Specifications Working Group
- ISO DIS 13739 - Bunkering Protocol Working Group
- CIMAC Heavy Fuels Working Group
- Delegate to IMO's Marine Environmental Protection Committee



The bigger picture

World Fuel Services Corporation (NYSE: INT) is a Fortune 100 company that provides aviation, marine and land energy, logistics, and technology solutions to customers and suppliers around the world.

Through our global team of local professionals, we deliver innovative products and services at more than 8,000 global locations. We operate in more than 3,000 airports, 1,200 sea ports and 1,000 fuel stations in 200 countries and territories around the world - with one million barrels of liquid products supplied every day and two million financial transactions processed every year.

As a strong counterparty to the transportation and energy industries, World Fuel Services delivers expertise and single-source fuel solutions to keep business moving forward.

Our experience and expertise provide the vast knowledge you need to solve your energy challenges, protect your vessels, and grow your business.



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