

A WORLD OF  **AIR ELITE**

Volume 2 | Q1 2017



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A World of Air Elite Magazine is a quarterly publication from Air Elite and World Fuel Services. Inquiries about the publication can be sent to info@airlitenetwork.com or 3000 Bayport Drive, Suite 470 Tampa, FL 33607.





A World Perspective



A new year has begun and with it comes the promise of great happenings in 2017.

This is no exception for the Air Elite Network. The World Fuel Services sponsored network began in 2011 with 12 FBOs in the United States, all seeking to become something beyond just a single FBO. These FBOs sought the support and best practices of FBOs from around the globe to learn, teach and collaborate toward a more robust definition of what an FBO can do in the way of service delivery for the pilots, passengers, and aircraft.

We had no idea the concept would resound so well around the globe and with such high caliber FBOs operating across all continents. Today, the network membership consists of a total of 69 Diamond Service Locations and each member remains committed to providing FBO service and facilities that set a new standard in quality.

The network is truly a unique collection of FBOs who simply will not settle to do things the way they have always been done. Air Elite FBOs aim to expand their efforts and the future definition of FBO service levels – they seek to deliver what others have not yet defined as possible. These independent Owners, General Managers, Directors, Chief Executive Officers and respective teams refuse to limit their current efforts to what is expected – they commit to finding innovative and elevated strategies to redefine their ability to exceed today's expectation of the FBO. In doing this,

the network trusts that they will draw the attention of those discerning, sometimes demanding aircraft operators, who need assurances that their FBO selection will bode well for the aircraft owner, management company, charter company and ultimately their passengers. This is the driving force behind the design and the philosophy of the Air Elite Network.

The network has certainly seen its share of growth in recent months. Most notably, the addition of eight Deer Jet FBO locations in China and the addition of five Hawker Pacific locations throughout Australia and Singapore has punctuated the impressive expansion into the Asia-Pacific market. We are optimistic about the prospect for more growth continuing through 2017 in a variety of regions. We will share the newest locations each quarter in the 'A World Of Air Elite' magazine, for your future arrivals.

Keep your eye on the Air Elite Network to continue to answer the call for FBO owners who refuse to settle for mediocrity – much like the operators they serve. The strategic growth planned for 2017 and beyond will evolve the connectivity of network locations and continue to seek independent operators who are able to answer the call, raise the bar and deliver *uniquely exceptional* service to aircraft operators around the world.

MICHAEL SZCZECZOWSKI
SVP, BUSINESS AVIATION SALES
WORLD FUEL SERVICES



The Difference Is The Difference



Greetings from Abu Dhabi and Royal Jet. Please accept my wishes for a happy, safe and successful new year.

I have had the honor to serve as a member of the Air Elite Board since June, 2014, representing the Middle East, Africa, and most recently, the Asia-Pacific region. As the Outstation Logistics Manager for Royal Jet, I am based out of Abu Dhabi, United Arab Emirates where my focus is in guiding Royal Jet's operational expansion and business development as it relates to our charter business and our FBO operations. My career in aviation has allowed me many opportunities, where I've been fortunate to see the industry from several vantages in the areas of auditing, FBO operations, FBO project development and even commercial airline operations. My contributions to the Air Elite Network Board stem from my knowledge and experience in these areas, where I have provided my guidance to give the network better global perspective as it relates to growth, expansion and improvements in standards.

In my time as an Air Elite Network Board member, I've witnessed the network's extraordinary growth. The network has expanded to new continents and countries, now fully encompassing the globe and spreading the Diamond Difference. With each new FBO addition, flight operator's benefit from the convenience of a more widespread network with the 'Comfort of Consistency' and the 'Pleasure of Variety'. These are two of the network's foundational beliefs established to ensure passengers and crews receive a trusted and unique experience. Our network definition is continuously refined with a focused lens on the services, facilities, training and safety to support each location's delivery of a consistent, diamond-level service experience. In this new year, the Air Elite Network is poised to grow even larger, creating an further interconnected network, all while continuing to set the standard for business & general aviation service and quality.

It has always been my goal to ensure that customer service delivery is defined in the training, management and daily operations of our FBO, as we wished to see it elevated from an operator perspective. I've been fortunate to experience FBO Service delivery at multiple locations as a customer and I can share that the definition of service excellence widely varies around the globe. This is what inspired Royal Jet to join the network. As with other Air Elite Diamond Service Locations, we sought to partner with other like-minded FBOs who genuinely wished to collaborate and redefine FBO service delivery.

We have worked diligently together in the pursuit of delivering intelligent, genuine and incomparable service to the flight departments and operators we serve globally. This is enforced from the start with the stringent facility and service standards required for membership. The network seeks only those FBOs that sincerely understand and align with the network philosophy for Diamond Service.

I will continue to serve in my role as Board Member through June, 2017, collaborating with the Board, the Air Elite Network Members and the World Fuel Services team to continue this trend. It has been a truly enjoyable experience to watch the network definition evolve and the philosophy take hold in each member. I encourage you to learn more about the Air Elite Network and our FBO members. We, at Royal Jet, await the opportunity to exceed your expectations and serve your passengers, crew and aircraft needs.

PRAJEET PAREPARAMBIL
OUTSTATION LOGISTICS MANAGER
ROYAL JET (OMAA)
AIR ELITE NETWORK BOARD MEMBER

DIAMOND SERVICE LOCATIONS

Asian Pacific And Middle Eastern FBOs Are Ready To Serve

We are honored to present the Air Elite Network members. The value these FBOs provide to the operators around the globe include . . .

- Comfort of consistency through elevated customer service and facility standards
- Benchmarking The Ritz-Carlton philosophy on customer service
- Pleasure of variety with local expertise of independently owned FBOs
- Elevated FlyBuys™ Rewards – Loyalty Has Its Rewards



Royal Jet (OMAA)

- Abu Dhabi is a strategic location, referred to as the crossroads of the world, and ideal for technical stopovers during flights between Europe, Asia and the Far East.
- The Royal Jet Terminal is favorably situated right next to the runway, which allows for swift taxiing time.
- Our FBO also benefits from its own security, customs and immigration department, meaning that discretion and security are always assured.

ROYAL JET / PRAJEET PAREPARAMBIL / +971 2 5051 565 / WWW.ROYALJETGROUP.COM/EN/ARTICLE/ON-THE-GROUND/FIXED-BASE-OPERATION-ABU-DHABI.HTML / P.O. BOX 60666
ABU DHABI, UNITED ARAB EMIRATES

Jet Aviation - Dubai (OMDB)

- Jet Aviation Dubai opened its maintenance and FBO operation in 2005 and is located at Dubai International Airport.
- The company provides scheduled and unscheduled maintenance, FBO services, aircraft washing and hangar service.
- Jet Aviation's FBO in Dubai offers clients and crew members in-house immigration and customs clearance.

JET AVIATION - DUBAI / PHILIPPE GERARD / +971 4 299 4464 / WWW.JETAVIATION.COM/DUBAI/FBO DUBAI INTERNATIONAL AIRPORT, P.O. BOX 84933
DUBAI UNITED ARAB EMIRATES 00971



Hawker Pacific - Sydney (YSSY)



- With the iconic Opera House and Harbour Bridge, Sydney is the business capital of Australia. The airport is located just 9 km from the city centre.
- Hawker Pacific's commitment to world class, on-demand aviation services is supported by the largest network of Fixed Base Operations (FBOs) across Asia and Australia – with Sydney as it's masterpiece.
- The Sydney FBO, recently refurbished, provides a fully serviced luxury lounge, VIP ground handling, on-site customs/immigration and quarantine clearance and communication facilities to suit business and leisure travel needs.

HAWKER PACIFIC – SYDNEY / OILAU MULITALO / +61 2 9708 8775 / WWW.HAWKERPACIFIC.COM / 390 ROSS SMITH AVE, SYDNEY, NSW, AUSTRALIA, 2020.

DIAMOND SERVICE LOCATIONS Asian Pacific & Middle Eastern FBOs

Hawker Pacific - Perth (YPPH)



- Perth, the city where “nature and urban life exist in harmony”, beautiful white soft sand beaches, wineries and vast expanses of open land make Perth an appealing destination. Easy access to the city, only 30 minutes from the airport.
- Hawker Pacific’s Perth FBO provides a world class facility, with luxury lounge, hangars available, VIP ground handling, on-site customs/immigration and quarantine clearance and communication facilities to suit business and leisure travel needs.
- This FBO hosts superb crew facilities for the discerning operators.

HAWKER PACIFIC – PERTH / ADRIAN BRUSSOLO / +61 8 9475 7700 / WWW.HAWKERPACIFIC.COM / 145 FAUNTLEROY AVE, PERTH AIRPORT, PERTH, WA, AUSTRALIA, 6105.

Hawker Pacific - Brisbane (YBBN)

- Brisbane, the capital of Queensland “beautiful one day, perfect the next.” Located 30 minutes from the city centre and only a few hour’s drive from the beautiful Sunshine Coast and Gold Coast, home for the 2018 Commonwealth Games.
- Hawker Pacific’s Brisbane FBO provides two world class facilities, with luxury lounge, hangars available, VIP ground handling, on-site customs/immigration and quarantine clearance and communication facilities to suit business and leisure travel needs.
- Our FBO location on the field provides easy access to the domestic and international terminals.

HAWKER PACIFIC – BRISBANE / RUTH BECK / +61 7 3270 2080 / WWW.HAWKERPACIFIC.COM / 5-7 BORONIA ROAD, BRISBANE AIRPORT, BRISBANE, QLD, AUSTRALIA, 4007.



Hawker Pacific - Cairns (YBCS)



- Cairns, the “gateway to the tropical north,” home to the Great Barrier Reef and Daintree Rainforest. Relax and enjoy the beautiful beaches and amazing diving in the Great Barrier Reef.
- Hawker Pacific’s Cairns FBO provides VIP ground handling through the domestic and international terminals with access to the aircraft stairs via private luxury vehicle. Crew facilities available at the large Hawker Pacific hangar with full communication facilities available.
- Easy access to the domestic and international terminals. Cairns International Airport located just 10 minutes from the city centre is a convenient option with no traffic to contend with.

HAWKER PACIFIC – CAIRNS / AL ZAJAC / +61 7 4030 1859 / WWW.HAWKERPACIFIC.COM / 149 TOM MCDONALD DRIVE, CAIRNS INTERNATIONAL AIRPORT, CAIRNS, QLD, AUSTRALIA, 4870.

DIAMOND SERVICE LOCATIONS Asian Pacific & Middle Eastern FBOs

Hawker Pacific - Singapore (WSSL)

- Singapore, one of the world's greatest cities has just turned 50 years old. The business capital and gateway to Asia is a thriving bustling city, not to be missed on your trip to Australia.
- Hawker Pacific's Singapore FBO provides VIP ground handling in both Seletar and Changi Airports. At Seletar Airport Hawker Pacific's large hangar and luxury FBO is well situated for easy access to the city and other destinations in Asia.
- The Seletar FBO provides a world class facility, with luxury lounges, hangars available, VIP ground handling, customs/immigration and quarantine clearance and communication facilities to suit business and leisure travel needs. Superb crew facilities.

HAWKER PACIFIC - SINGAPORE / GRAHAM OWEN / +65 6681 7965 / WWW.HAWKERPACIFIC.COM/FBO-LOCATIONS / HAWKER PACIFIC FLIGHT CENTRE 720 WEST CAMP ROAD, SELETAR AEROSPACE PARK / SINGAPORE 797520



Deer Jet - Changsha (ZGHA)



- Located at the Changsha Huanghua International Airport, which serves the Changsha, Hunan province.
- Includes ground support for business jets, agency services, flight line maintenance, aircraft and hanger cleaning, and agency ground handling service for business jet passengers.
- Changsha FBO will become the first FBO with its own business jet terminal among all Deer Jet FBOs.

DEER JET - CHANGSHA / ZIPENG LI / +86 0731 84766601 / EN.DEERJET.COM / 1 UNIT 401, 4 BUILDING, NO.269,3 SUB RENT,GUIHUA ROAD, YUHUA DISTRICT CHANGSHA, CHINA 410007

Deer Jet - Guilin Branch of Guangxi (ZGKL)

- Located at the Guilin Liangjiang International Airport, the airport serving the city of Guilin in Guangxi Zhuang Autonomous Region, China.
- Guilin FBO has three VIP rooms decorated with Chinese and Western style.
- Guangxi FBO is committed to establishing Guangxi as a corporate aircraft gateway of southeast Asia.

DEER JET - GUILIN BRANCH OF GUANGXI / JUN ZHAO / +86 0771.2095158 / EN.DEERJET.COM / GUILIN LIANGJIANG AIRPORT GUILIN, CHINA



DIAMOND SERVICE LOCATIONS Asian Pacific & Middle Eastern FBOs

Deer Jet – Guangxi in Nanning (ZGNN)



- Located at the Nanning Wuxu Airport, an airport serving Nanning, the capital of Guangxi Autonomous Region, China
- Guangxi FBO will extend to passengers who travel by corporate aircraft professional ground and passenger services.
- The design of the VIP building combines the local style of Guangxi with a contemporary influence.

DEER JET - GUANGXI IN NANNING / JUN ZHAO / +86 0771 2095151 / EN.DEERJET.COM / THE VIP FLOOR, TERMINAL 1 BUSINESS JET TERMINAL, NANNING WUXU INTERNATIONAL AIRPORT, NANNING, CHINA 530012

Deer Jet - Shenzhen (ZGSZ)

- Located at the Shenzhen Bao'an International Airport in Shenzhen, China.
- Provides business jet supervision and coordination, communication and stowage, passenger services, luggage loading and unloading, transportation, aircraft ground support and cleaning services.
- Committed to providing 24 hour complete ground handling services to its high-end, and exclusive clientele.

DEER JET - SHENZHEN / WENQIANG BU / +86 0755 23453622 EN.DEERJET.COM / THE THIRD FLOOR, CONSTRUCTION BANK BUILDING, NO.26, THE THIRD TERMINAL ROAD, BAO'AN DISTRICT SHENZHEN, CHINA 518128



Deer Jet - Haikou (ZHKK)



- Located at the Haikou Meilan International Airport near Qiongzhan, China.
- Deer Jet's Haikou FBO provides inbound and outbound customers with 24/7, seamless, professional services including ground services for the flight crew and passengers.
- The No.2 VIP building and the new international terminal provides guiding service, exclusive pathways for security checks and CIQ as well as VIP lounges.

DEER JET - HAIKOU / XIANG WU / +86 0898 65771677 / EN.DEERJET.COM SECOND BUSINESS AVIATION VIP LOUNGS, HAIKOU MEILAN INTERNATIONAL AIRPORT / QIONGSHAN, CHINA 571126Z

DIAMOND SERVICE LOCATIONS Asian Pacific & Middle Eastern FBOs

Deer Jet - Sanya (ZJSY)

- Located at Sanya Phoenix International Airport near Hainan, China.
- Committed to providing professional ground services to inbound and outbound flight service from the Sanya Airport.
- The FBO offers 24/7 on-call services for high-end customers and efficient, seamless services to satisfy customers' demands for city traffic, customs clearance, entry and exit from the airport.

DEER JET - SANYA / KUN QU / +86 0898 88287377 / EN.DEERJET.COM / BUSINESS JET TERMINAL BUILDING, SANYA PHOENIX INTERNATIONAL AIRPORT / HAINAN, CHINA 572023



Deer Jet - Xi'an (ZLXY)



- Located at the Xi'an Xianyang International Airport in the northwest region of China.
- Providing efficient and seamless services for high-end customers 24 hours a day and 7 days a week.
- Provides professional ground handling service, route maintenance, business jet supervision and coordination, communication and stowage, customer service, aircraft cleaning, and aircraft service.

DEER JET - XI'AN / JIANHANG LI / +86 029 32067605 / EN.DEERJET.COM / EAST RODE NO 3, XI'AN XIANYANG INTERNATIONAL AIRPORT / XI'AN, CHINA 712000

Deer Jet - Hangzhou (ZSHC)

- Located at the Hangzhou Xiaoshan International Airport serving Hangzhou, China.
- Comprehensive business aircraft ground handling services, business aircraft operations and services, VIP services, aircraft cleaning, catering, CAO agents, car rentals, and hotel extension services.
- Professional business aircraft ground handling service company.

DEER JET - HANGZHOU / XIAOJING CHEN / +86 0571 83837383 / EN.DEERJET.COM / ROOM 401, C BLOCK, HUA SHENGDA BUILDING, HANGZHOU XIAOSHAN INTERNATIONAL AIRPORT HANGZHOU, CHINA 311207



It's a 'Good Day' for the Air Elite Network

With Hawker Pacific officially joining the network on January 1, 2017, we are excited to share that the network has grown significantly in the APAC Region in the last 6 months. Hawker Pacific operates the largest network of Fixed Base Operators (FBOs) and VIP lounges across Asia and Australia, where they aim to exceed all expectations for luxury and quality of service.

When you want to travel in ultimate comfort and style, their FBOs offer five star amenities, first-class support services and the highest quality ground handling and aircraft facilities.

Hawker Pacific's commitment to world-class, on-demand aviation services is supported by the largest network of Fixed Base Operators (FBOs) across Asia and Australia. Crews & passengers enjoy fully serviced luxury lounges, VIP ground handling, on-site customs/immigration and quarantine clearance and communication facilities to suit all leisure and business travel needs.

The luxury VIP lounges located at Brisbane, Cairns, Perth, Singapore, and Sydney, provide the most relaxing environment possible for transiting passengers and crew. All lounges are hosted by highly trained personnel and offer a range of 24/7 concierge services. Hawker Pacific handles all aircraft types from 747-400 to single engine aircraft and can arrange ground handling at any location throughout Australia, New Zealand and Asia. No aircraft is too large or too small.

It's all part of their integrated service and another reason why Hawker Pacific is Aviation's Trusted Choice.

The Hawker Pacific name does not limit itself to FBO operations. For over 35 years, Hawker Pacific has been delivering a diverse range of integrated aviation solutions from aircraft sales, product support and flight services throughout Australia, Asia, the Pacific and Middle East. From



Hawker Pacific - Brisbane, Australia - YPPN

new and used aircraft to engineering design, aircraft special mission modification, MRO support, spares supply, avionics support and fleet management, Hawker Pacific delivers you the best total aviation solution.


If that is not enough to serve your needs, Hawker Pacific continues to offer aviation expertise with aircraft management and maintenance.

Hawker Pacific Aircraft Asset Management provides a full range of support services to enable aircraft owners to enjoy the benefits of aircraft ownership without the time-consuming management and operational responsibilities. Their dedicated team of experts can help lower the costs of running an aircraft while improving safety.

Aircraft Maintenance Management and Continuing Airworthiness Management ensure serviceability and smooth operation of your aircraft at all times. It promotes safety through meticulous management of all aspects of airworthiness. Hawker Pacific's services consist of long term maintenance planning, taking into account availability of the aircraft, maintenance

oversight including: quality control, continuous monitoring of airworthiness requirements (AD/SB's) and expert type specific issues resolution and AOG support. Efficient maintenance management long term reduces the cost of operation as well as preserves the value of your aircraft.

Hawker Pacific delivers everything you need for private aircraft travel; from sourcing the most suitable aircraft and experienced flight crew to on-ground support, trip planning and access to an extensive network of FBOs and global affiliations, all while taking care of the important aspects of safety management and maintenance behind the scenes.

We invite you to visit these five new 'Diamond Service Locations' for your elevated aviation experience. Aircraft operators selecting any of the 69 Diamond Service Locations will discover the difference - 'Loyalty Has Its Rewards'. Air Elite locations deliver elevated FlyBuys™ Rewards along with a commitment to the highest level of facility and customer service standards in the industry. 

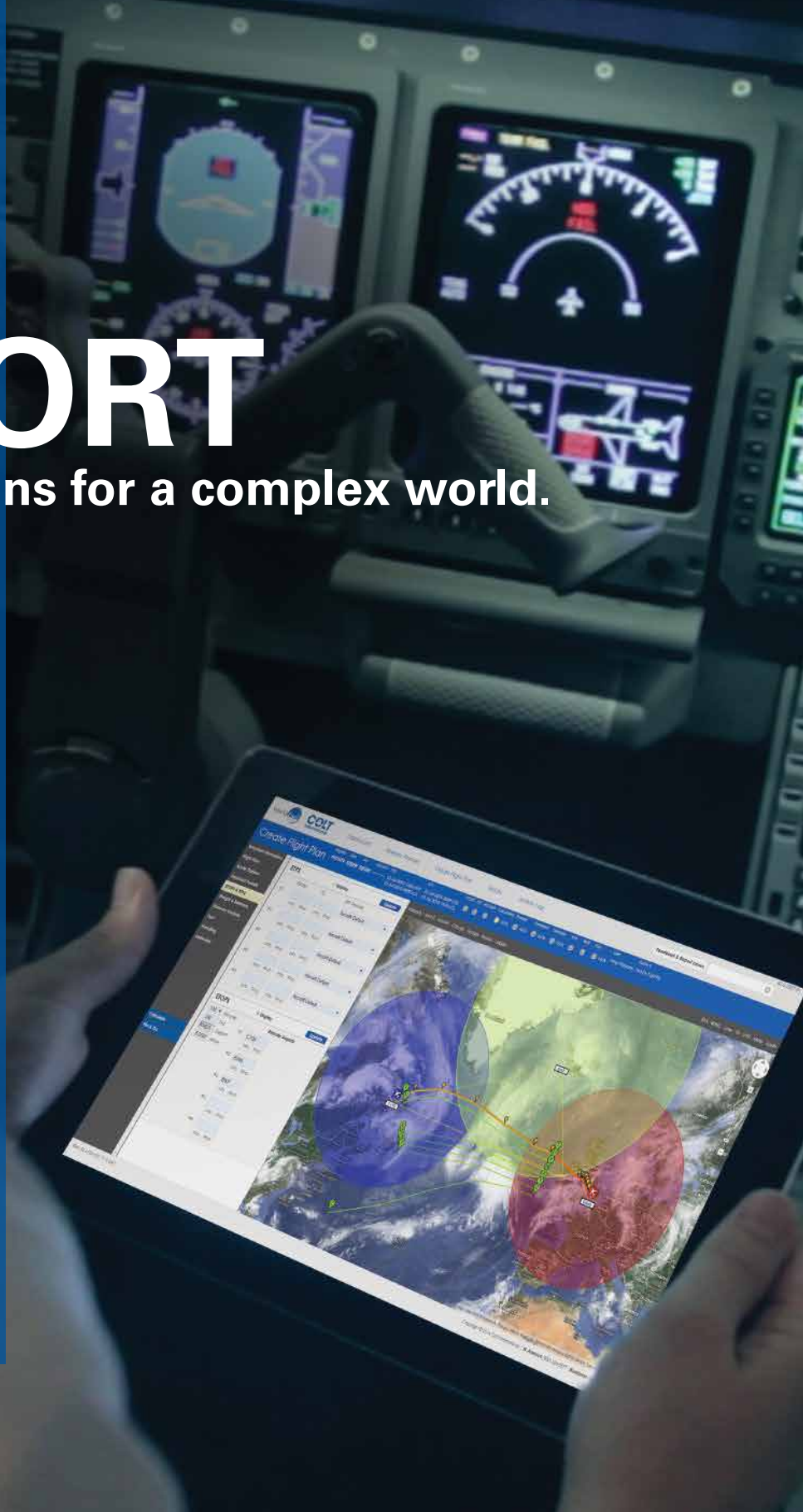
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WFSCorp.com

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Deer Jet – China’s Largest and Most Expansive Network

Founded in 1995, as the first private jet company in China, Deer Jet operates as a wholly owned subsidiary of HNA Group, a *Fortune* 500 company. Deer Jet’s comprehensive services are comprised of on-demand air charter, aircraft management, air medical, brokerage, FBO, MRO, ground handling, helicopter charter, and yacht charter, and luxury travel. To date, Deer Jet owns the largest FBO network in China, strategically located at major business and travel hubs.

Deer Jet’s FBO Locations include:

- BAO’AN INTERNATIONAL AIRPORT (ZGSZ)
- SANYA PHOENIX INTERNATIONAL AIRPORT (ZJSY)
- HAIKOU MEILAN INTERNATIONAL AIRPORT (ZJHK)
- NANNING WUXU INTERNATIONAL AIRPORT (ZGNN)
- XI’AN XIANYANG INTERNATIONAL AIRPORT (ZLXY)
- HANGZHOU XIAOSHAN INTERNATIONAL AIRPORT (ZSHC)
- GUILIN LIANGJIANG INTERNATIONAL AIRPORT (ZGKL)
- CHANGSHA HUANGHUA INTERNATIONAL AIRPORT (ZGHA)

As Deer Jet continues to expand its FBO network across China, it remains committed to exceed international standards of quality



and excellence in service. Deer Jet FBOs offer 24/7, bespoke solutions for customers and crew members including ground handling, permit issuing, luggage and cargo handling, aircraft cleaning, catering, trip support, limousine, among other services.

Deer Jet FBOs are dedicated to enhancing service capabilities at all locations, delivering outstanding seamless service experiences to customers. We welcome you to visit the Deer Jet FBOs and become an elite associate and FBO business partner. 

World Fuel Services®

Our New Global Fuel Brand.



Discover Our Airport, FBO & Flight Operation Solutions
WorldFuel.com

Royal Jet VIP Terminal (OMAA) – An Exclusive Way To Travel



Royal Jet is an award winning international luxury flight services provider headquartered in Abu Dhabi, the cultural hub, heart and capital of the United Arab Emirates. Chaired by His Excellency Sheikh Hamdan Bin Mubarak Al Nahyan, Royal Jet is jointly owned by Abu Dhabi Aviation and the Presidential Flight Authority (PFA).

With its large and growing fleet comprising some of the finest and best-regarded business jets in the world, Royal Jet has invested wisely in aircraft to serve its customers to the highest standards. The world's largest independent fleet of Boeing Business Jets (BBJs) is complemented by two mid-range Global 5000 jets, a Gulfstream 300 and two Learjet 60XRs.

Royal Jet, opened the doors of its VIP terminal in 2003. The dedicated Royal Jet VIP terminal, which was recently refurbished in 2013, sets well apart from the main airport terminal and has two spacious, elegant private lounges. Here, clients' can relax in privacy and enjoy its outstanding service.

The international-standard facility for VIP private jets in the Emirate – means they can offer completely seamless standards of efficiency and service. The VIP terminal has its own customs and immigration department, with security pro-

vided by internal police. All staff are experienced in dealing with a variety of VIPs, from royalty to corporate clients and individuals, so you can be sure of perfect discretion and service.

Royal Jet also extends its VIP terminal services to those flying on scheduled commercial flights and can arrange for secure airside transfers from its VIP terminal to the aircraft and vice versa.


With the eyes of the world's racing enthusiasts focusing on the Formula 1 season held at the Yas Marina Circuit in Abu Dhabi, visiting royalty, VIPs, celebrities and F1 enthusiasts from across the globe are able to enjoy Royal Jet's VIP treatment at its award-winning FBO and VIP Terminal facility at Abu Dhabi International Airport. Guests are able to take advantage of the FBO's close proximity to the iconic Yas Marina Circuit, which is just minutes away by helicopter or limousine.

If you have your own aircraft, the Roy-

al Jet FBO is the ideal location for technical stopovers between Europe, Asia and the Far East. It has been nominated as one of the world's top ten FBOs by Aviation International



News, and is regularly acknowledged by leading industry journals as one of the finest FBOs in the Middle East.


Their teams of licensed and experienced engineers take care of every aspect of aircraft handling, maintenance and management. There is no sub-contracting, thereby guaranteeing outstanding performance at every stage. 

Jet Aviation Marks 50th Anniversary with Refreshed Branding

By Samantha Cartaino

Jet Aviation is set to kick off its 50th anniversary year with a new corporate identity to be used beginning January 1, 2017. The global business aviation services group has unveiled a new logo and corporate emblem that replaces the traditional deer-head symbol that has been in use since the company, now a General Dynamics subsidiary, was founded by Swiss entrepreneur Carl Hirschmann and his family back in 1967. The new branding retains the same colors but features a new monogram with the word JET that acknowledges the industry's commonly used abbreviation for Jet Aviation.

"Milestones such as this provide an excellent opportunity to reflect on the past as we look to the future," said Jet Aviation Group president Rob Smith. "We wanted to do something special in honor of the occasion and I believe our new branding initiative really makes a statement. As we continue to expand our capabilities, it's important for our customers to recognize the strength and consistency of our standards, culture and service philosophy, no matter where we are."

Jet Aviation operates from locations across Europe, the Middle East, Asia, North America and the Caribbean. It provides maintenance, engineering, completion and refurbishment, FBO and fuel services as well as charter, aircraft management and staffing services. 

First published on December 19, 2016 at AINonline.com. Reprinted with permission from AIN.

JET AVIATION

A GENERAL DYNAMICS COMPANY



Jet Aviation - Flight Crew & Passengers near Matterhorn - circa 1980



Jet Aviation



Jet Aviation - West Palm Beach, FL - KPBI 1986



Jet Aviation - Future Rendering of facility

DIAMOND SERVICE LOCATIONS European & African FBOs

Business Aviation Centre - Cologne (EDDK)

- We are the owner and operator of the General Aviation Terminal which makes us the only FBO on site where you receive all services first hand.
- Enjoy the hospitality of our friendly staff and the comfort of our VIP and crew lounges.
- 24/7 Full customs/immigration capabilities as well as crew and passenger screening in house.

BUSINESS AVIATION CENTRE - COLOGNE (BACC) / DIRK LAUFENBERG / +49 2203 959990 / WWW.BAC-COLOGNE.COM / HEINRICH-STEINMANN-STR. 2A COLOGNE, GERMANY 51147 KOLN



Jet Aviation - Düsseldorf (EDDL)



- Jet Aviation Düsseldorf was established in 1975 as the company's first permanent foreign operation.
- The in-house immigration and customs services make your journey on and off the tarmac fast and easy and our staff can arrange transportation and hotel accommodations.
- From our accommodating staff, to our modern facility, you will find everything you need to make your journey pleasant and efficient.

JET AVIATION - DÜSSELDORF / FRANK KUSSEROW / +49 211 454 970 / WWW.JETAVIATION.COM/DUSSELDORF FLUGHAFEN DÜSSELDORF, FLUGHAFENSTRASSE 50 DÜSSELDORF, GERMANY 40474

Harrods Aviation, London Luton (EGGW)

- Harrods Aviation's passenger handling operation at Luton is located off the new major access roads into the airport, making it fully and easily accessible.
- Situated off the delta taxiway adjacent to our hangars with our own gate access airside, away from onlookers, your privacy is assured at our site.
- Dependent on the security restrictions of the departing flight, passenger set-down at the aircraft is possible without transiting our lounge facilities.

HARRODS AVIATION, LONDON LUTON / PAUL NORTON / +44 1582 589 317 / WWW.HARRODSAVIATION.COM / PRESIDENT WAY, LUTON AIRPORT LONDON, UK LU2 9NW



DIAMOND SERVICE LOCATIONS European & African FBOs

Harrods Aviation, London Stansted (EGSS)

- Harrods Aviation's full service FBO facility at London Stansted is situated on the north side of the airport in the easily accessible Business Centre, away from the bustle and congestion of the main terminal complex.
- Ample parking facilities are provided and passenger and crew drop off can easily be made right outside the building.
- Dependent on the security restrictions of the departing flight, passenger set-down at the aircraft is possible without transiting our facilities.



HARRODS AVIATION, LONDON STANSTED / WILL HOLROYD
/ +44 1279 665 300 / WWW.HARRODSAVIATION.COM / FIRST
AVENUE, STANSTED AIRPORT LONDON, UK CM24 1QQ

Q Aviation (EINN)



- Based in Shannon International airport Ireland which is the most westerly point in Europe when on route to the States.
- Our airside facilities offer crew show facilities, rest rooms, passenger lounge and operations room. Quintessentially are the leaders in Global concierge and with over 10 year's experience.
- The only US pre-clearance and custom clearance outside of the Americas. In as little as 45 minutes we can have you refuelled and cleared to continue your flight into the United States as a domestic flight

Q AVIATION / BRENDAN MCQUAID / +353 0 61 712195 /
WWW.QAFBO.COM / SHANNON INTERNATIONAL AIRPORT,
CO CLARE / SHANNON, IRELAND

Grafiar Jet Center (ESSB)

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Farther. Faster. Stratos 714



On November 21, 2016, The Stratos 714 Very Light Personal Jet (VLPJ) successfully completed its first flight. The Stratos development team continues with a vigorous flight test program to explore the aircraft's flight envelope with expectations of achieving a cruise speed of over 400 knots and a range of 1500 nautical miles. Flying high above the weather at FL 410, the Stratos 714 can traverse the United States from Miami to Seattle in seven hours flight time against 50 knot headwinds, with a single stop and a full payload. Until now, no personal aircraft could accomplish this feat.

The Stratos 714 is designed to meet the needs of a growing number of performance-oriented aviators who demand more speed and more range in an owner-flown aircraft. Designed with the owner-operator in mind, focusing on simplicity and docile flight qualities for ease of operation, the configuration is optimized with a long tail arm (relative distance between the wing and horizontal tail), ensuring good stability. The Stratos 714's engine thrust acts close to the aircraft's center of gravity, contributing to the design objectives of easy handling and low pilot workload. A wide center of gravity envelope simplifies loading. Safely landing at much lower speeds than twin-engine jets with similar performance, emphasis has been placed on making certain the Stratos 714 handling is simple and predictable with benign stall characteristics for safe flight by owner-operators, even

at low speed. The Stratos 714 is designed from the ground up to make exceptional performance enjoyable.

To achieve speeds in excess of 400 knots with an NBAA IFR range of 1,500 nautical miles, the Stratos exploits the full potential of advanced technology, space age materials and cutting edge manufacturing techniques. The result is an aircraft that is uniquely suited to transport four people in cabin-class comfort at speeds and ranges that no other aircraft can match for its size or acquisition cost.

Plenty of room in the cabin makes longer flights enjoyable for all. Aft seat passengers can enjoy 30" of leg room.

Most VLPJ's force you to choose between range or payload. This means that you have to decide whether to fill the seats and make a fuel stop, or fly non-stop with empty seats. The Stratos can fly 1,500 nm at 400 knots while carrying a 900 lbs payload (4 people with baggage).

Stratos is planning a product introduction at EAA's AirVenture 2017 and will also exhibit at the annual NBAA convention in Las Vegas this year. The goal is to certify the Stratos 714 by 2019 and start delivery soon after certification. ✈️

To learn more about the Stratos 714, please refer to the website: <http://stratosaircraft.com/introduction.html>

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Ecuacentair (SEQM)



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Gulfstream Continues Supersonic Business Jet Research

By Chad Trautvetter

Gulfstream Aerospace continues to pursue technologies that would enable development of a supersonic business jet (SSBJ), logging two new U.S. patents for such technologies in the past several months alone. Asked about these latest patent awards, a company spokeswoman told AIN, “Gulfstream has a small team committed to researching sonic-boom mitigation. We also continue to work to remove the ban on flying supersonically over land.”

The Savannah, Georgia-based aircraft manufacturer’s most prominent research in this field is its Quiet Spike, a telescoping nose meant to greatly reduce or even eliminate the sonic boom. It has previously tested the Quiet Spike on a NASA F-15 and has even built an acoustic simulator to demonstrate the spike’s effectiveness, which it dubs the “Gulfstream Whisper.”

The company, however, has noted that the engine inlet is also a major factor in reducing sonic boom noise. Thus, a patent issued on November 1 to Gulfstream (Stand A13, A14) is for an “isentropic compression inlet for supersonic aircraft [which shapes] the compression surface of the inlet to defocus the resulting shocklets away from the cowl lip.” This improves inlet drag characteristics and interference drag characteristics, according to the patent.

The company has also developed a way to use fuel loading to mitigate the sonic boom. In a patent issued on September 20, Gulfstream engineers outline a computerized fuel redistribution “to adjust an amount of fuel stored within a wing to minimize a twist in the wing caused by the deviation.” Such redistribution

will reduce the magnitude of the sonic boom caused by the deviation, the patent notes.

While the Concorde also employed fuel load shifting, it did so for moving the center of gravity in the supersonic realm and was a highly manual process, using a series of toggle switches controlled by an on-board flight engineer. The Gulfstream application is different—not just because it will be used to twist the wings to minimize the sonic boom, but also because it is employing a computerized system with processors and sensors to automatically and instantly adjust fuel loads. It is primarily this computing and sensor technology that is the underlying basis of the patent.

SSBJ CLUES

The patents also give some clues to what a Gulfstream supersonic business jet might look like, should the company actually decide to go ahead with such an ambitious project. According to information and drawings included in these patents, the design would likely employ a swing wing, like that used for the F-111 (built by Gulfstream parent company General Dynamics in the 1960s), and be powered by two engines. Configuration drawings also show a T-tail and the telescoping Quiet Spike, in addition to isentropic compression engine inlets and the fuel-load shifting system. In addition, the patents suggest a top speed of Mach 1.9 for a would-be Gulfstream SSBJ.


Gulfstream has flirted on and off with the idea of an SSBJ since 1989, though it appears to have become more serious about such an aircraft in 2008, when it tapped Robert Cowart as director of supersonic technology development, a position that was newly created at the time. Cowart still heads this research at the aircraft manufacturer.

And as Gulfstream and rival Bombardier Aerospace approach subsonic large-cabin business jets with ranges nearing 8,000 nm—enough to fly halfway around the globe non-stop—speed appears to be the next frontier. In fact, an aviation consultancy specializing in this issue published a study last year that concluded that an SSBJ now makes economic sense.

“We’ve done the study in two ways—on the air transportation side with the airlines, and with the corporate aviation side,” said Inter-Flight Global CEO Oscar Garcia. “On the airline side, the price premium cannot exceed 30 percent. On the corporate side, the price premium can reach up to 70 percent. The corporate and special-mission government side is much less price sensitive.”

He also thinks that the time is ripe for the U.S. Congress to revisit the national ban on supersonic flight over land. “Congress is looking at this issue again, maybe more than ever before. It is starting to look at the fact that we need speed, we need the ability for rapid reaction,” Garcia noted.

“It’s mostly for the military, but it is permeating into the civilian realm,” he added. “With good research results from Gulfstream and NASA, if that sonic boom gets reduced to a certain level, I wouldn’t be surprised if the ban is lifted.” That could happen as early as 2020, Garcia believes.

He envisions an SSBJ as just the first step in developing a pathway to regular suborbital transportation, perhaps as early as 2035. “Propulsion remains the main challenge,” Garcia concluded. 

First published on December 6, 2017 at AINonline.com. Reprinted with kind permission from AIN.



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77061



Concord Regional Airport (KJQF)



- The Fastest Gateway into the Charlotte, North Carolina area located just 15 miles from Uptown Charlotte.
- The terminal is open 24/7/365, has 25 acres of ramp space and five large hangars and includes FAA 139 certification, ATC services, and a 7,400 foot full-instrument runway.
- As the home of the "NASCAR Air Force," we take the racing theme seriously. We offer quick turns and efficient, friendly service that gets you in and out and on your way, saving time and money.

CONCORD REGIONAL AIRPORT / RICK CLOUTIER /
+1 704 920 5400 / WWW.CONCORDNC.GOV/DEPART-
MENTS/CONCORD-REGIONAL-AIRPORT/FBO-INFOR-
MATION / 9000 AVIATION BLVD. CONCORD, NC 28027

Vee Neal Aviation, Inc. (KLBE)

- Located at the Arnold Palmer Regional Airport in Latrobe, Pennsylvania, providing corporate aviation services to its clients for over four decades.
- The launch customer in the United States for the popular 19-seat British Aerospace Jetstream 31 turboprop, an aircraft that to this day has an integral role in the company's charter business.
- The first FAA Part 135 certified SAAB 340 operator in the nation.

VEE NEAL AVIATION, INC. / ALLAN MCKINNEY JR. / +1 724
539 4533 / WWW.VEENEAL.COM / 148 AVIATION LANE, SUITE
109 LATROBE PA 15650-9549



DIAMOND SERVICE LOCATIONS North American Region

Granite Air Center (KLEB)



- Easy access to Dartmouth College, Dartmouth Hitchcock Medical Center, & the upper Connecticut River valley. 10 minutes to Hanover, New Hampshire. 20 minutes to Woodstock, Vermont.
- Our services include a pilot's lounge, courtesy van, crew car, catering, lodging reservations, rental car and limousine services
- Tower controlled facility with ILS/DME approach, Type I & Type IV deicing, GPU, potable water, free Wi-Fi, and our heated hangar can accommodate aircraft as large as a G-IV.

GRANITE AIR CENTER / JASON ARCHMABEAULT & GREG SOHO / +1 603 298 6555 / WWW.GRANITEAIR.COM / 58 AIRPORT ROAD WEST LEBANON, NH 03784

Ross Aviation - Long Beach (KLGB)

- Voted #1 FBO in the Americas, and conveniently located in Southern California to both Los Angeles and Orange County.
- Located at KLGB, an "Easy In & Easy Out" airport with a 10,000 foot runway.
- Providing exceptional service and value for all aircraft up to a B-767.

ROSS AVIATION - LONG BEACH / GREG MCQUEARY / +1 800 241 3548 / WWW.ROSSAVIATION.COM / 3250 AIRFLITE WAY, LONG BEACH, CA 90807



KaiserAir, Inc. - Oakland (KOAK)



- San Francisco Bay Area's best value, CAA Preferred FBO, DCA Gateway Location.
- FBO, maintenance, management, charter, airline, renowned wheel and brake shop, providing complete aircraft service since 1946.
- Friendly, caring, and competent staff - We do what it takes to earn your business EVERY day.

KAISERAIR, INC. / GREGG RORABAUGH / +1 510 553 8455 / WWW.KAISERAIR.COM/OAKLAND-OAK.HTML / 8735 EARHART ROAD OAKLAND, CA 94621

DIAMOND SERVICE LOCATIONS North American Region

Orion Jet Center (KOPF)

- Orion Jet Center is located at Miami's Opa-Locka Executive Airport, minutes from downtown, South Beach, Bal Harbour and Fort Lauderdale.
- Private VIP handling facility, 200,000 square feet of hangar space, accommodations for up to a Global Express sized aircraft.
- Pilot's lounge and quiet rooms, conference rooms, office suites, WSI weather and flight planning, and on-site US customs.

ORION JET CENTER JOSH BOILARD / +1 305 903 6747 /
WWW.ORIONJETCENTER.COM 15000 NW 44TH AVENUE
OPA-LOCKA, FL 33054



Jet Aviation - West Palm Beach (KPBI)



- Located just 3.5 miles west of Palm Beach.
- Domestic and international handling, complete line services, aircraft interior and exterior cleaning, refueling, and nightly hangarage.
- ISO 14001 and OHSAS 18001 certified facility.

JET AVIATION - WEST PALM BEACH
/ NUNO DASILVA / +1 561 233 7200
V/ WWW.JETAVIATION.COM/PALM-
BEACH / 1515 PERIMETER ROAD
WEST PALM BEACH, FL 33406

Swift Aviation (KPHX)

- Closest FBO to downtown Phoenix with easy access to the Scottsdale area.
- Nationally recognized service agents with the ability to handle any size of aircraft.
- Arriving under the largest arrival / departure canopy in the Southwest, spanning 31,000 square feet.

SWIFT AVIATION / STEVE SILVESTRO / +1
602 273 3770 / WWW.SWIFTAVIATION.COM
/ 2710 EAST OLD TOWER ROAD PHOENIX,
AZ 85034



DIAMOND SERVICE LOCATIONS North American Region

Northeast Air, Inc. (KPWM)



- As Portland, Maine's finest FBO we have always offered competitive prices on fuel.
- As a full service FBO, we offer on-site rental cars, catering and hotel reservations.
- Let us handle all of your fuel, ground handling, and passenger services.

NORTHEAST AIR, INC. / MARK GOODWIN / +1 207 774 6318 / WWW.NORTH-EASTAIR.COM / 1011 WESTBROOK STREET, PORTLAND, ME 04102

Circle Air (KSEE)

- With Gillespie Field only 20 minutes from La Jolla and downtown, it is a hidden gem in the world of corporate and private air travel, offering a private passenger terminal with world class concierge services and amenities.
- Circle Air, the largest FAA Class IV part 145 repair shop in San Diego and comprehensive onsite avionics shop specializes in Citation, Gulfstream, Falcon and larger aircraft.
- Our modern facility has over 70,000 sq. ft. of hangar rental space and over 400,000 sq. ft. of concrete ramp space with the best fuel, hangar and maintenance prices in the area.



CIRCLE AIR / DEE CONGER / +1 619 448 5991 / WWW.CIRCLEAIG.COM / 681 KENNEY STREET, EL CAJON, CA 92020

Golden Isles Aviation (KSSI)



- Golden Isles Aviation (GIA) is based at McKinnon - St. Simons Island Airport in Georgia.
- Golden Isles Aviation is proud to be the front door for general aviation to the Golden Isles of Georgia.
- We want you to be comfortable and enjoy your stay here. We think you will like "our place".

GOLDEN ISLES AVIATION / LARRY WADE / +1 912 638 8617 / WWW.GOLDENISLESAVIATION.COM / 119 AIRPORT ROAD ST. SIMONS ISLAND, GA 31522

DIAMOND SERVICE LOCATIONS North American Region

Jet Aviation - Teterboro (KTEB)

- Jet Aviation Teterboro is only four miles from New York City.
- International and domestic handling, de-icing, U.S. customs available, DASSP approved and ISO 14001/OHSAS 18001 certified facility.
- Elegant customer lounges and a convenient crew lounge with terminals for flight and weather planning are at your disposal.

JET AVIATION - TETERBORO / ROBERT RODRIGUEZ / +1 201 462 4425 / WWW.JETAVIATION.COM/TETERBORO/FBO/ 112 CHARLES A. LINDBERGH DR. TETERBORO, NJ 07608



Clay Lacy Aviation - Van Nuys (KVNY)



- Located at Van Nuys Airport, just 20 minutes from downtown Los Angeles, our facilities enable you to experience luxury and productivity at their finest.
- Our knowledgeable concierge service offers ground transportation, hotel, travel and restaurant options for passengers and flight crews.
- Our NATA Safety 1st trained and certified line service technicians are equipped to handle and service a wide variety of aircraft, up to the size of Boeing Business Jets and 727s.

CLAY LACY AVIATION / JIMMY DAILEY / +1 818 989 2900 / WWW.CLAYLACY.COM/FBO-SERVICES-LOS-ANGELES-CA / 7435 VALJEAN AVENUE VAN NUYS, CA 91406

Cabo San Lucas International Airport (MMSL)

- Located at the Cabo San Lucas International Airport, a small international airfield located 4.5 miles northwest of Cabo San Lucas in Baja California Sur, Mexico.
- At MMSL we pride ourselves as being “the friendly airport” because we believe that when it comes to taking care of the passengers and crew members, we exceed all expectations.
- This is the only International Private Airport in all of Mexico, offering service to national and international clients.

CABO SAN LUCAS INTERNATIONAL AIRPORT / JUAN SEBASTION ROMO CARRILLO / +52 624 124 55 00 / WWW.ACSSL.COMZ.MX / PROLONGACION LEONA VICARIO, COLONIA MESA COLORADA 3ERA ETAPA SAN JOSE DE CABO SAN LUCAS BAJA CALIFORNIA SUR, MEXCO 23477





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AIR ELITE

Diamond Service FBOs

A Part of World Fuel Services



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EDDK Business Aviation Centre - Cologne
EDDL Jet Aviation - Düsseldorf
EGGW Harrods Aviation, London Luton
EGSS Harrods Aviation, London Stansted
EINN Q.Aviation
ESSB Grafair Jet Center
FAOR Fireblade Aviation
FIMP YU Lounge - Mauritius
KABE Lehigh Valley Aviation Services
KAFW Alliance Aviation Services
KAPA Denver jetCenter
KBED Jet Aviation - Boston
KBFI Clay Lacy Aviation - Seattle
KBIS Bismarck Aero Center
KBOI Jackson Jet Center
KCPS Jet Aviation - St. Louis
KCRQ Magellan Aviation
KCXO Galaxy FBO
KDAL Jet Aviation - Dallas
KFLL Jetscape Services
KFNL Fort Collins-Loveland jetCenter
KFTY Hill Aircraft & Leasing Corp.
KGSP Cerulean Aviation
KHOU Jet Aviation - Houston

KJQF Concord Regional Airport
KLBE Vee Neal Aviation
KLGB Granite Air Center
KLGB Ross Aviation - Long Beach
KOAK KaiserAir
KOPF Orion Jet Center
KPBI Jet Aviation - Palm Beach
KPHX Swift Aviation
KPWM Northeast Air
KSEE Circle Air Group
KSSI Golden Isles Aviation
KTEB Jet Aviation - Teterboro
KVNY Clay Lacy Aviation - Van Nuys
LFPB Dassault Falcon Service
LCLK Skylink Services
LIML Sky Services - Milan
LIPZ Sky Services - Venice
LSGG Jet Aviation - Geneva
LSZH Jet Aviation - Zurich
MBPV Provo Air Center
MMSL Cabo San Lucas Int'l Airport
MYNN Jet Aviation - Nassau
OMAA Royal Jet

OMDB Jet Aviation - Dubai
SCEL FBO Aerocardal Limitada
SDCO World-Way Aviation
SEQM Ecuacentair
SKBO Caribbean Support & Flight Serv.
TIST St. Thomas Jet Center
TJSJ Pazos FBO Services
TKPK YU Lounge - St. Kitts & Nevis
TNCC Jet Centre Curaçao
YSSY Hawker Pacific - Sydney
YPPH Hawker Pacific - Perth
YBBN Hawker Pacific - Brisbane
YBCS Hawker Pacific - Cairns
WSSL Hawker Pacific - Singapore
ZGHA Deer Jet Changsha FBO
ZGKL Deer Jet Guilin Branch of Guangxi FBO
ZGNN Deer Jet Guangxi FBO
ZGSZ Deer Jet Shenzhen FBO
ZJHK Deer Jet Haikou FBO
ZJSY Deer Jet Sanya FBO
ZLXY Deer Jet Xi'an FBO
ZSHC Deer Jet Hangzhou FBO

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